

EAR Conference Call Meeting of 11-14-14

Notes by Ron Rodriguez

I. Wiley discussion:

Eddie gave an update on the negotiations to date. There is systematic and campus agreement to hammer out a contract. Their proposal was an "all in" 12 percent increase. The package is too big. Increase is too high. A suggestion is made to "walk away". Wiley seems to have a "take it or leave it" attitude. A question was raised regarding whether the new formula would apply ( 20-30-50). Eddie answered a question about transfer titles. "We don't have a transfer titles list yet" he said. He further said "We are paying more per journal downloads for Wiley compared to others.

Carol Perruso of CSULB explained here email regarding overlap. John Brandt of CSU Stanislaus gave a brief overview of the affect Wiley would or has had: one half of usage is in ECC, dropping Wiley would cause Ebsco to engage instead. 55% of Wiley is available in Ebsco.

There was discussion of perpetual access. Online is not guaranteed. It could be CDs, or even static PDFs'. "What is it to be" was a question voiced.

Carol indicated Long Beach cut costs of Wiley in half. CCC only went up 10%. SLO wanted more analysis. Carol indicated that Wiley lost 1 million dollars last time.

A concern of library deans, an opinion of Ron Rodriguez of CSU Stanislaus, was that deans being able to "sell" the pull away from Wiley. Opinions were voiced that deans, COLD, C.O. backup is needed.

A straw poll vote was taken to see what should be the next course of action.

1. Maritime – walk
2. Stanislaus – walk
3. San Francisco – walk
4. Fullerton – walk
5. Long Beach – walk
6. Sonoma – walk
7. Humboldt –walk
8. Pomona – walk
9. San Bernardino – consider walking
10. San Jose – not a scorched earth policy

11. San Marcos – hesitation (not sure of that response)
12. Sacramento – walk with reservations
13. Chico –walk
14. Northridge – walk
15. Channel Islands – walk
16. East Bay – walk
17. Monterey Bay – walk
18. Fresno –walk

18 out of 23 campuses are not happy and this expression and reaction will be given to Eddie.

Someone asked whether the C.O. can increase ILL budgets.

Eddie said he will contact Wiley at the end of Monday next week. San Diego still needs to weigh in. He thought they do not want to walk. They would negotiate right away if a walk occurred.

COLD will be informed of the vote and thoughts on the Wiley increase.

## II. Working Group Reports

1. E-book group: they put together positive talking points for e-books. For COLD Exec?
2. ECC group: Ranking was discussed and perhaps use a Likert scale. Susan Jackson of CSULB suggested 1 to 5 is better and a top 5 and bottom 5 along with the Likert scale.

A separate E book survey will come out in spring 2015.

3. Streaming Media: Mark, Ann Roll and Susan Jackson. Alexander Street Press and Canopy are being looked at. Streaming media should be part of ECC. Both companies are willing to talk CSU campuswide. Someone indicated a discount should be pursued.
4. Statistics Group: no report today.
5. Journals Group: waiting for direction given Wiley situation.

## III. Gerry Handley and redistribution

There was a review of the redistribution. (Notes not clear on what said) Sacramento had a complaint about payment distribution Some confusion about Jerry's spreadsheet.

IV. Miscellaneous:

No update on NBC Learn – Eddie.

Unified system demos scheduled for third week of Jan. 2015.

Dspace will cost \$5 million over 5 years

Carol Perruso: overlapping journals, give usage report to Eddie and Terry.