

EAR Minutes 4-3-15

Attendees: Stephen Stratton, Eddie Choy, Jodi Sheperd, Mark Stackpole, Tim Strawn, Stacy Magedanz, Terri Joiner, Holly Yu, Grace Torres, Naomi Moy, Norm Hutcherson, Ying Liu, Carole Correa-Morris, Jennifer Ware, Paula Hammett, Carol Perruso, Hua Yi, Amanda Grombly, and Susan Jackson (taking minutes)

Topics:

### **Westlaw offer to the CSU and Lexis (Eddie/Terry)**

(Annie and Eddie worked this out)

EAR in the past spoke about looking to Westlaw instead of Lexis-Nexis. Eddie was asked to get a quote from Westlaw for the 23 campuses. Based on number of FTEs. Get group consensus about Westlaw and maybe send it on to ECC group. Desire for a system-wide trial so everyone could see product. Lexis Nexis cost: \$623,000. Annie thinks Westlaw is about 30% less than Lexis Nexis. Lexis Nexis only has Shepardizing function. Discussion about the two databases and comparisons about content and faculty needs. Eddie offers that maybe the Nexis portion can be split and bought separately. Suggestion of a trial and getting feedback. Would like to get both student and faculty input so would like trial immediately. Stacy Magedanz said that she would head up some analysis of overlap of journal/newspaper titles for Westlaw vs Proquest vs Lexis.

### **EAR Charge (Steve)**

Discussion ensued. Jeffra will get the EAR charge document to Google Docs so we can all comment.

### **Recent meeting with Wiley (Eddie, Carol P. Nikki M)**

Edie thinks Wiley was looking to find out what happened and where Wiley can go from this point in their relationship with the CSU system. The history of their relationship with the CSUs was discussed. It was evident that they were interested in getting a system-wide contract. Wiley was told that the CSUs did not want a large journal package. Wiley did explain what their business model was. They spoke about their experience with legacy print pricing and gave an example about a system in Australia. A lot of time was put into the negotiation but in the end the contract was rejected because some campuses in the system would have to pay more than they had previously. Seems like Wiley prefers a database model. It is a guessing game to think what the Wiley pricing will be in the future in regards to a smaller list of journals. Most noteworthy outcome: CSULB held off signing the current agreement with them until this meeting was held. Wiley backed off of the two clauses (maintenance and swapping clause was eliminated and the transfer in/transfer out was modified). CSUs total spending: \$755,594. Wiley was surprised that we (the CSUs) distributed the cost of the package differently than Wiley originally had distributed the price per campus. Nikki is going to compile all the increases as a result of rejecting the Wiley package. Nikki wants to create a list of the most frequently used 400 journal titles.

Stephen asked how the other negotiations going with other vendors. Eddie reports that the negotiations are going well. Stephen mentioned that SAGE asked him when their negotiations would start. Issue of turning on access with SAGE.

Paula asked if we are negotiating single year contracts or multi-year contracts? COLD resolution stated not to have multi-year contracts. Stephen asked us if we should request from COLD a change and maybe get some multi-year contracts. Carol brought up the issue of budget when it comes to multi-year contracts. When the budget was bad some of the multi-year contracts caused problems. Discussed an option of a hardship clause in these contracts. Edie will ask for both pricing: a single year contract vs a multi-year contract.

### **JSTOR XIII & XIV (Eddie)**

Eddie reported that JSTOR is willing to waive the balance of this year's fees (annual fee). If we buy JSTOR XIII & XIV we would have to just pay the one time fee. This offer is just for this year. JSTOR is saying when they get to XV they will take a break. JSTOR XVI will take a while to come out.

### **Reports from different working groups**

Statistics

No report

EBooks

No report

Streaming media

Susan spoke about the offer from Recorded Books/OneClickdigital. The email Susan received from the rep will be forwarded to all through Stephen.

Journals

Wiley sub-group

This group on hold because of Wiley. So now this group needs a vision about what they need to do next.

ECC

See attached ECC Survey Report 2015. In essence, the ECC needs additional funding.

### **ANNOUNCEMENT:**

CSULA had a water main break and basement got flooded. Lost a lot of print journals to the water.